



## Director of Membership

Today, 2.5 billion people around the world live with poor vision unnecessarily because they lack access to the eyeglasses they need to correct their vision and, as a result, experience profound inequalities in terms of their health, well-being, and economic opportunities. EYElliance is the systems-level change agent solving the glasses gap. As a coalition of multi-sector experts—including public, private, academic, and NGO partners—EYElliance functions as a leader, convener, and coordinator to channel collective efforts and bring clarity and clear action to address the global unmet need for eyeglasses. EYElliance accelerates impact by facilitating cross-sector collaboration—bringing the public, private, and social sectors together into the solution.

Now in our second year, EYElliance is building the team which will move the work forward. The Director of Membership, a new position, will lead EYElliance’s work with our members – frontline organizations whose on the ground work is innovative, replicable, and scalable – including setting strategy and executing the work. This is an outward-facing role, with extensive direct interaction with our diverse global membership of sector leaders. As such, it’s critical that the Director of Membership’s approach to the work embodies EYElliance’s founding premise that collaboration is central the solution and that our members feel EYElliance secretariat views them as the essential partners they are. Building on momentum from within the sector, an opportunity exists to drive meaningful change by connecting and aligning the “bottom up” action agenda with international donor and financing communities, global development agencies, and multilateral and bilateral institutions.

### *Core responsibilities:*

- Strategically connect members to opportunities that accelerate their impact and broaden their reach;
- Systematize a process to support equitable access to opportunities across the membership;
- Create and implement a strategic learning framework that ensures our priorities are aligned with those of our members;
- Establish a democratic forum where members share their learnings and perspectives and identify where there is consensus on best practices;
- Grow membership from 28 to at least 60 members representing multiple sectors by the end of 2018;
- Execute and manage all membership agreements
- In addition to the core membership responsibilities, the Director of Membership will work with:
  - The President on overall strategy and partner-related work across the organization, as well as potentially playing a lead role on initiatives such as our work with the World Economic Forum and the government of Liberia
  - The Director of Partnerships and President on collaborations that both accelerate impact of our members and signal attention about the importance of the issue area to a new audience –such as Save the Children and Global Road Safety Partnership (GRSP).
- As with any start up, additional responsibilities will emerge with organizational growth.

On a functional, day-to-day level, this work includes:

- Executing the learning framework 20%
- Relationship management and communicating with partners 50%

- Overall program management and administration 15%
- Travel/site visits domestic and international up to 30%
- Strategic planning and collaboration with the President and Director of Partnerships 10%

*The ideal candidate is:*

- Is exceptionally diplomatic
- Is emotionally intelligent – able to build strong relationships that inspire openness and trust and balance inquiry and advocacy in all personal interactions;
- Shows exceptional judgment about when to proceed independently and when to ask for guidance before acting
- Is an outstanding writer who understands—and ideally has worked at—the intersection of social enterprise and INGOs
- Embraces EYelliance’s servant leader approach to systems change.
- Is creative, curious, and flexible, able to find multiple, potentially non-linear routes to the finish line.
- Flourishes working in a small office.
- Able to roll with the needs and energy of a small, fast-moving start-up.
- Is low ego, hard working, and allergic to drama.

Compensation: \$80-95,000 commensurate with experience. Excellent benefits, including health/dental/vision.

Preferred start date: 10/10

Please send a thoughtful cover letter, resume, and 1-2 relevant writing samples (no more than 5 pages total) to [jobs@eyelliance.org](mailto:jobs@eyelliance.org). Applications will be considered on a rolling basis. No phone calls, no recruiters.

EYelliance is a project of Tides Center, an “at-will” and equal opportunity employer. Applicants and employees shall not be discriminated against because of race, religion, sex, national origin, ethnicity, age, mental or physical disability, sexual orientation, gender (including pregnancy and gender expression) identity, color, marital status, veteran status, medical condition, or any other classification protected by federal, state, or local law or ordinance.

Reasonable accommodation will be made so that qualified disabled applicants may participate in the application process. Please advise in writing of special needs at the time of application."

Pursuant to the San Francisco Fair Chance Ordinance, we will consider for employment qualified applicants with arrest and conviction records.